



KONICA MINOLTA

# SOPHISTICATED IT SOLUTIONS FOR SMALL & MEDIUM SIZED BUSINESSES

Options depending on your stage of development:

1. Have all or part of your IT system managed
2. Create a new firewall or use your existing firewall
3. Optimise the space in your office or space in your server room

## HUB

Foundations for success  
from your office space



- One complete IT solution
- Optimises office space
- One-stop support
- Accurate business planning
- Simplifies IT administration
- World's most advanced server technology
- World-leading security
- Scalable
- Contributes to a GDPR compliant environment

## EDGE

Boost performance  
from your server room



- Complements existing system
- Optimises server room space
- Dedicated in-office solution
- Discrete operational tasks or all your IT tasks
- Enhances reliability
- World's most advanced server technology
- World-leading security
- Scalable
- Contributes to a GDPR compliant environment

# COMPARISON

	Function	Hub	Edge
Admin Dashboard	Asset management	•	•
	Wi-Fi management	•	
	Storage & backup overview	•	•
	User management	•	•
	Konica Minolta MarketPlace	•	•
	Application management	•	•
User Dashboard	File sharing	•	•
	Multifunction printing	•	
	Collaboration suite	•	•
	Smart features	•	•
	Additional apps	•	•
IT Infrastructure	Security	•	•
	Multifunction printer	•	
	Storage	•	•
	Cloud	•	•
	Server	•	•
	Wi-Fi access point	•	
Managed IT Services	System security & data protection	•	•
	Storage & back-up management	•	•
	Onsite installation & support	•	•
	Ongoing proactive management	•	•
	Professional IT services	•	•
	Helpdesk	•	•
<b>Detail</b>	<b>Hub</b>	<b>Edge</b>	
Print, copy, scan, fax	28 ppm	-	
MFP applications – Open API and IWS	Open API and IWS support App server for bizhub MFP fleet	Open API and IWS apps available for bizhubs App server for bizhub MFP fleet	
IC card reader	MFP authentication Other options available	-	
Wi-Fi management	Configure and manage private and public networks, using Sophos access points	-	
Remote access (4G)	4G connection will be established for troubleshooting by Konica Minolta services when main internet connection is disconnected	-	
<b>Hub &amp; Edge</b>			
Unified threat management	Based on Sophos XG Firewall		
Identity management	User and role management with active directory integration. Options include: - Active Directory as a source of identification - Azure Active Directory as a source of identity - Workplace Hub maintains identity itself		
Active directory integration	Compatible with AD 2012, 2016 and Azure Active Directory		
Backup	Back up to cloud, local storage, or both		
Remote management	Fully managed by Konica Minolta		
Konica Minolta Marketplace	Purchase applications License management		
File sharing	Upload and share files internally Mapped drives		
Virtualisation layer	Install Windows servers		
Browser support	Chrome, Firefox and Microsoft Edge		
Certifications	Contributes to a GDPR compliant environment		